



Application for Membership

Original Equipment Suppliers Association

An affiliate of the Motor & Equipment Manufacturers Association

The below-named company hereby applies for membership in the Original Equipment Suppliers Association. We have read the eligibility requirements on page two and believe our company is eligible for membership. Accompanying this completed application is our payment (check, credit card or purchase order) equal to our annual dues based on the type of membership and company automotive sales category as shown on page two.

We understand:

- Payment for the first year dues, or purchase order, must accompany this application.
- A summary of this application, and other information submitted herewith, will be reviewed and voted on by the OESA board of directors.
- The vote and membership determination will occur shortly after receipt of this application.
- The membership term will be one year and will be automatically renewed at the prevailing membership dues structure.
- After the first year, membership dues are due and payable annually on a calendar year basis. An adjustment will be made to bring the dues to a calendar year schedule.
- Membership may be cancelled only at the end of the year and must be done in writing.
- Membership may be terminated if dues payment is more than 60 days overdue.
- If the membership application is approved, OESA will finalize the payment process for the first year dues depending on payment method.

Company: _____

Corporate Headquarters Address: _____ P.O. Box: _____

City, State, Zip: _____

Phone: _____ Fax: _____

E-Mail: _____ Web site: _____

Name _____ Title: _____

Signature: _____ Date: _____

- Invoice my company with the attached purchase order
- Check for first year's dues, as indicated on page 2, accompanies this application
- Charge first year's dues of \$ _____ to my credit card
- American Express MasterCard VISA

Card Number: _____ Expiration Date: _____

Print name as appears on card: _____

Signature: _____

Questions? Call 248.952.6401 ext. 226 or send a note to bmccann@oesa.org.
To apply online, visit <http://www.oesa.org>.

The OESA Bylaws set forth the following requirements for membership eligibility:

REGULAR MEMBER

Regular Member, being members engaged primarily in the: (1) manufacture of components, modules and systems (herein called parts) for use in the manufacture and assembly of automotive original equipment; (2) provision of product engineering, design, testing and prototyping services integral to the manufacture of OE parts; (3) provisions of machinery, tools, dies and molds for the manufacture of original equipment parts; and (4) provision of major materials (such as steel, aluminum and plastics) used to manufacture original equipment parts in North America.

AFFILIATE MEMBER

Affiliate Member, being members who are not eligible for Regular Membership, but currently provide products and services dedicated to the automotive industry and have sufficient interest in the work being performed by the Association and wish to support it, obtain publications and participate in appropriate conferences events.

INTERNATIONAL MEMBER

International Member, being companies that meet all the criteria for regular membership, except they do not conduct these activities in North America (Canada, Mexico, United States) but are interested in the North American automotive market and the affairs of the Association.

DIVISIONAL MEMBER

Divisional Member, being subsidiaries, divisions and operating units of companies that are regular members of OESA, provided they meet the association’s membership eligibility requirements for regular membership. Divisional members receive all association services and benefits, but do not have voting privileges.

MEMBERSHIP DUES

OESA regular member dues are based on the North American annual OE light vehicle sales volume by member companies. Please check the box next to the sales volume of your company. Membership dues for affiliate, international and divisional members are a fixed price, regardless of annual sales volume.

Total Annual Automotive Sales Volume	Annual Dues*	Total Annual Automotive Sales Volume	Annual Dues*
<input type="checkbox"/> Less than \$10 Million.....	\$2,000	<input type="checkbox"/> \$1 billion to \$5 billion	\$15,000
<input type="checkbox"/> \$10,000,001 to \$35,000,000.....	\$4,000	<input type="checkbox"/> \$5 billion to \$10 billion	\$18,000
<input type="checkbox"/> \$35,000,001 to \$75,000,000.....	\$6,000	<input type="checkbox"/> More than \$10 billion	\$22,000
<input type="checkbox"/> \$75,000,001 to \$150,000,000.....	\$7,000	<input type="checkbox"/> Affiliate Membership.....	\$4,000
<input type="checkbox"/> \$150,000,001 to \$250,000,000.....	\$8,500	<input type="checkbox"/> International membership.....	\$4,000
<input type="checkbox"/> \$250,000,001 to \$500,000,000.....	\$10,000	<input type="checkbox"/> Divisional Membership.....	\$1,200
<input type="checkbox"/> \$500,000,001 to \$1 billion.....	\$12,000		

*** DUES MUST BE PAID IN U.S. DOLLARS**

COMPANY INFORMATION

Provide the following information as accurately and completely as possible.

1. Company Contact

List the names and titles of the company executives to be designated as the company **Member Representative (MR)** and **Alternate Member Representative (ALT)**. OESA strongly suggests top-level executives. The designated representative will be the primary contact for engaging their company with OESA and keeping membership current.

MR Name: _____ Title: _____ E-Mail: _____

ALT Name: _____ Title: _____ E-Mail: _____

2. North American Automotive Officers and Executives List names, titles, phone and e-mail for the following: This information is used exclusively to address special interest activities and services to the appropriate individual within your company. OESA keeps e-mail information confidential. Names and titles are printed in the OESA membership directory publication.

	Name	Title	Phone	E-mail
1. Top Automotive Exec.				
2. CEO				
3. President				
4. CFO				
5. Top Sales and Marketing Exec.				
6. Legal Counsel				
7. PR/Communications Exec.				
8. Government Relations Exec.				
9. Environment, Health & Safety Exec.				
10. Human Resources Exec.				
11. Purchasing Exec.				
12. Product Development Exec.				
13. Warranty Exec.				
14. International Affairs Exec.				
15. Engineering Exec.				
16. Additional Contact:				

3. Organization

3.1 Does your organization have an aftermarket products division?

Yes No

OESA has a sister association for aftermarket suppliers -- AASA. Would you like to learn more about AASA?

Yes No

3.2 Does your organization have heavy duty (class 6,7,8) vehicle products?

Yes No

OESA has a sister association for heavy duty suppliers -- HDMA. Would you like to learn more about HDMA?

Yes No

3.3 Does your organization remanufacture vehicle components?

Yes No

OESA has a sister association for remanufacturers -- MERA. Would you like to learn more about MERA?

Yes No

4. Industry Sales and/or Manufacturing

4.1 List the principal automotive OE products, materials or services produced or provided by your company: _____

4.2 If not a manufacturer of OE parts, what is your primary OE service?

- Consulting, Legal, Logistics
- Engineering Services
- Information Technology
- Materials
- Other _____

5. Sales Distribution

5.1 What percentage of your total business is represented by the above automotive OE products? _____ %

Of that percentage of total sales, what is the percentage for each of the following applications?

_____ % Light Vehicles
(cars, SUVs, light trucks)

_____ % Heavy Duty Trucks
(Classes 6, 7, 8)

_____ % Other

5.2 Who are your primary customers?

OEMs (list) _____

Tier 1s (list) _____

Other (list) _____

6. Specific Interests

OESA regular members, identify specific OESA activities in which you are interested in participating.

- Automotive Public Relations Council
- Automotive Supplier Technology Forum
- Chief Executive Officers Council
- Chief Financial Officers Council
- Chief Purchasing Officers Council
- Communications Executives Council
- Environment, Health and Safety Council
- Government Affairs Committee (MEMA/OESA)
(Federal/State Legislation)
- Human Resources Council
- Legal Issues Council
- OE Sales & Marketing Council
- Product Development Council
- Regulatory Affairs Committee (MEMA/OESA)
(Federal/State Regulations - ie. EPA, NHTSA, etc.)
- Small & Medium Enterprise Presidents' Council
- Warranty Management Council
- Other Activities (specify)



Original Equipment Suppliers Association

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