



# Original Equipment Suppliers Association

## **January 2008**

Jan. 13-15, 2008

CEC NAIAS 2008 Media Days  
*Regular Members by Invitation\**

Jan. 15-17, 2008

OESA and CSM Worldwide 2008 NAIAS Vehicle  
Tours – *Regular Members by Invitation\**  
Cobo Conference/Exhibition Center  
Detroit, Mich.

Jan. 24, 2008

Human Resources Council\*

Jan. 29, 2008

Executive Breakfast Briefing  
New Domestic Business: Getting the fundamentals  
Right  
*Supporting Partner: Varnum, Riddering, Schmidt &  
Howlett, LLP*

Jan. 29, 2008

Chief Executive Officer Council\*

Jan. 30, 2008

Chief Purchasing Officers Council\*

## **February 2008**

Feb. 6, 2008

Communication Executives Council\*

Feb. 12, 2008

Foreign Subsidiaries Council\*

Feb. 13, 2008

Chief Financial Officers Council\*

Feb. 19, 2008

Environment, Health and Safety Council\*

Feb. 21, 2008

Small and Medium Suppliers Council\*

Feb. 21, 2008

US/Canada Business Dinner

Feb. 26, 2008

Legal Issues Council\*

Feb. 26, 2008

OESA/JAPIA Japanese – U.S. Networking Event

## **March 2008**

Mar. 4, 2008

OESA Board of Directors Meeting\*  
Brose North America, Inc.  
Auburn Hills, Mich.

Mar. 5, 2008

Product Development Council\*

Mar. 13, 2008

Executive Breakfast Briefing  
Increasing Profitability by Closing the Quoting,  
Costing and Forecasting Loop

Mar. 19, 2008

Executive Breakfast Briefing  
Winning Through Collaboration  
OEMs and Suppliers Join Forces to Address  
Warranty  
*Supporting Partner: BearingPoint, Inc.*

Mar. 26, 2008

Warranty Management Council\*

Mar. 27, 2008

OE Sales & Marketing Council\*

## **April 2008**

April 9, 2008

China Strategy Council\*

April 14, 2008

Automotive News PACE Awards  
*Organized by: Automotive News*

April 14-17, 2008

SAE World Congress  
*Organized by: SAE International*

April 14, 2008

The Impact of Energy and the Environment  
On Future Powertrains: Business Opportunities  
For Suppliers held at SAE World Congress  
*Support Partner: Roland Berger Strategy  
Consultants*

April 23, 2008

Human Resources Council\*

April 24, 2008

Chief Purchasing Officers Council\*

April 30, 2008

Supplier Success Stories – Part II  
*Support Partner: Roland Berger Strategy  
Consultants*

April 30, 2008

Foreign Subsidiaries Council\*

## **May 2008**

May 1, 2008

Communication Executives Council\*

May 6, 2008

Chief Financial Officers Council\*

May 8, 2008

Recruiting, Interviewing, Testing and Hiring  
Outstanding Salespeople  
Executive Sales Management Training with  
Gerry Weinberg  
*Supporting Partners: Gerry Weinberg & Associates  
and Sandler Sales Institute*

May 8, 2008

Small and Medium Suppliers Council\*

May 8-9, 2008

Supplier Strategies for Turbulent Times  
OESA Regional Meeting  
*Support Partner: Roland Berger Strategy  
Consultants*

May 13, 2008

Environment, Health and Safety Council\*

May 15, 2008

Chrysler Town Hall\*

May 20, 2008

Product Development Council\*

May 22, 2008

SAE Foundation Manufacturing Leadership Award  
Banquet

May 28, 2008

Supplier CEO Roundtable\*

## **June 2008**

June 2-3, 2008

MEMA/JAMA Symposium and Workshop

June 2, 2008

MEMA/JAMA Liaison Committee Meeting\*

June 4, 2008

OESA Board of Directors Meeting\*

June 5, 2008

OE Sales & Marketing Council\*

**June 10-11, 2008**

5<sup>th</sup> Annual MEMA Legislative Summit  
Hyatt Regency on Capitol Hill  
Washington, DC

**June 24, 2008**

Legal Issues Council\*  
Robert Bosch LLC  
Plymouth, Mich.

**June 25, 2008**

Warranty Management Council\*  
Centerpoint Marriott  
Pontiac, Mich.

**June 26, 2008**

Bo Andersson Town Hall Meeting\*  
GM Global Sourcing Update  
MSU Management Education Center  
Troy, Mich.

**June 27, 2008**

Dealing With Material Price Recovery:  
2008 IRN Material Pricing Survey  
*Supporting Partner: IRN, Inc.*  
Troy Marriott  
Troy, Mich.

**July 2008****July 15, 2008**

Chief Purchasing Officers Council\*  
Troy Marriott  
Troy, Mich.

**July 16, 2008**

Benchmarking Supplier Performance with  
John Hoffecker  
2008 AlixPartners Global Automotive Review  
*Supporting Partner: AlixPartners LLP*  
The Townsend Hotel  
Birmingham, Mich.

**July 22, 2008**

Building the Successful Enterprise  
Where CEOs are Driving the Business\*  
*Supporting Partner: IBM*  
The Townsend Hotel  
Birmingham, Mich.

**July 23, 2008**

Foreign Subsidiaries Council\*  
Iroquois Club  
Bloomfield Hills, Mich.

**July 24, 2008**

Human Resources Council\*  
Freudenberg-NOK  
Plymouth, Mich.

**July 24, 2008**

Managing an Outperforming Sales Team  
Executive Sales Management Training with  
Gerry Weinberg  
*Supporting Partners: Gerry Weinberg &  
Associates  
and Sandler Sales Institute*  
Gerry Weinberg & Associates,  
Southfield, Mich.

**August 2008****Aug. 5, 2008**

Toyota Town Hall Meeting\*  
TBD

**Aug. 11-15, 2008**

Center for Automotive Research  
2008 Management Briefing Seminars  
Grand Traverse Resort and Spa  
Traverse City, Mich.

**Aug. 21, 2008**

Small and Medium Suppliers Council\*  
TBD

**Aug. 26, 2008**

Product Development Council\*  
TBD

**September 2008****Sept. 4, 2008**

OE Sales & Marketing Council\*  
TBD

**Sept. 9, 2008**

Environment, Health and Safety Council\*  
TBD

**Sept. 9, 2008**

Communication Executives Council\*  
TBD

**Sept. 16, 2008**

OESA Board of Directors Meeting\*  
Robert Bosch LLC  
Farmington Hills, Mich.

**Sept. 18, 2008**

Chief Financial Officers Council\*  
TBD

**Sept. 25, 2008**

Warranty Management Council\*  
TBD

**October 2008****Oct. 1-2, 2008**

Trilateral Meeting  
CLEPA / JAPIA / OESA Joint Meeting\*  
Paris, France

**Oct. 9-12, 2008**

Global Leadership Conference  
*Organized by: SAE Detroit Section*

**Oct. 16, 2008**

Chief Purchasing Officers Council\*  
TBD

**Oct. 28, 2008**

Foreign Subsidiaries Council\*  
TBD

**Oct. 30, 2008**

Human Resources Council\*  
TBD

**November 2008****Nov. 5-6, 2008**

OESA Annual Outlook Conference and 10<sup>th</sup>  
Annual Meeting of Members  
The Global Automotive Industry: The Next Ten  
Years  
The Detroit Marriott Renaissance Center  
Detroit, Mich.

**Nov. 18, 2008**

Small and Medium Suppliers Council\*  
TBD

**Nov. 19, 2008**

Product Development Council\*  
TBD

**Nov. 20, 2008**

OE Sales & Marketing Council\*  
TBD

**December 2008****Dec. 2, 2008**

OESA Board of Directors Meeting\*  
Guardian Automotive  
Auburn Hills, Mich.

**Dec. 4, 2008**

Environment, Health and Safety Council\*  
TBD

**Dec. 8, 2008**

Ford Motor Company Town Hall\*  
Dearborn Inn  
Dearborn, Mich.

**Dec. 9, 2008**

Warranty Management Council\*  
TBD

**Dec. 10, 2008**

Communication Executives Council\*  
TBD

**Dec. 11, 2008**

Chief Financial Officers Council\*  
TBD