



ORIGINAL EQUIPMENT SUPPLIERS ASSOCIATION **AGENDA**

Chief Financial Officers Council March 21, 2019

OESA Conference Center ♦ 25925 Telegraph Rd., Ste. 350 ♦ Southfield, MI.

- 12:00 p.m. **Registration, Lunch and Networking**
- 12:45 p.m. **Welcome, Introductions, Antitrust Guidelines, OESA Updates
Roundtable Topics and Housekeeping**
Mike Jackson, Executive Director, Strategy and Research, OESA
- Brief Refresher of OESA Anti-trust Guidelines**
Tom Spillane, Counsel to the CFO Council, Partner, Foley & Lardner LLP
- 1:00 p.m. **Protecting One of Your Largest Assets**
Dan Pike, Vice President & General Manager, MEMA Financial Services
Dan will share best practices to leverage information and relationships to collect receivables faster and reduce fines, disputes and pricing issues.
- 1:20 p.m. **Turnaround Warning Signs & Preventative Strategies**
Dr. Andreas Reger, General Manager/CEO North America, ALPLA Group
Dr. Reger will leverage decades of global executive experience leading supplier organizations as well as his advanced research and financial analysis to share key takeaways on turnaround warning signs and proactive strategies to deploy.
- 2:15 p.m. **Networking Break**
- 2:35 p.m. **Driving Digital Transformation Through Shared Services and Global Business Services Organizations – An Interactive Discussion**
Frank Khoshnoud, Vice President, General Manager-Automotive, Conduent
Frank will detail a shared services roadmap to success including traditional Finance, Accounting and Procurement processes, serving as the foundation to drive Digital Transformation (robotic process automation, machine learning, data analytics and blockchain) providing a faster and more comprehensive strategy.
- 3:35 p.m. **Stretch Break**
- 3:45 p.m. **Council Roundtable Discussion**
Moderator: Andrew Martin, Vice President, Finance, Controlling and Information Technology NAFTA, Continental
(Please continue to submit roundtable topics to Keiyania Mann at kmann@oesa.org or come prepared with topics to discuss.)
- 4:30 p.m. **Feedback and Adjournment**
Next Meeting: June 20, 2019 – CFO Council Meeting & AlixPartners Global Automotive Briefing @ Townsend Hotel, Birmingham, Mich.

2019 Council Meeting Dates: September 19 ♦ December 10