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Original Equipment Suppliers Association

AGENDA

OESA Chief Purchasing Officers Council

Via Zoom Meeting: 8:30 – 11:40am

November 12, 2020

- 8:30 a.m. **Welcome, Antitrust, Introductions, Roundtable Topics and OESA Event Updates**
Mike Jackson, Executive Director, Strategy and Research, OESA
- 8:45 a.m. **Global Supply Chain Disruption and Future Strategies Update**
John Trentacosta, Partner, Foley & Lardner, Chair, Complex Supply Chain Litigation Group
Vanessa Miller, Partner, Foley & Lardner, Supply Chain Solutions Lead
Ann Marie Uetz, Partner, Foley & Lardner, Head of Coronavirus Task Force
- John, Vanessa and Ann Marie* will share detailed findings from Foley's latest study, which surveyed automotive suppliers on the impact of the pandemic on supply chains. Gain insights on executive strategies to drive flexibility and adapt to market dynamics.
- 9:30 a.m. **MRO: The Future of Purchasing**
Ara Arslanian, Senior Vice President, OMNIA Partners, Private Sector
- Ara* will share how a Group Purchasing Organization (GPO) serves to benefit suppliers by increasing purchasing power through aggregated buying to increase volume while harnessing knowledge to provide participating companies transparency and efficiency.
- 10:05 a.m. **Stretch Break**
- 10:10 a.m. **Global Automotive Production Outlook – Ready to Rebound**
Joe McCabe, President, Auto Forecast Solutions (AFS)
- Joe* will share deep insights on the global automotive production environment including the impact of the global pandemic on the pace of regional recovery efforts. Gain decisive direction to navigate industry volatility in North America and beyond.
- 11:00 a.m. **Council Roundtable Discussion**
- 11:40 p.m. **Closing Comments: Feedback, Future Topics**

2021 Meeting Dates:

- Q1 - Feb 11th
- Q2 - May 13th
- Q3 - Aug 12th
- Q4 - Nov 11th