



Original Equipment Suppliers Association

AGENDA

OESA 2019 Butzel Long Supplier Academy Series I

May 30, 2019

7:30 a.m. Registration, Continental Breakfast and Networking

8 a.m. Program

MSU Management Education Center ♦ 811 W Square Lake Rd. ♦ Troy, Mich.

- 7:30 a.m. Registration, Networking and Continental Breakfast
- 8 a.m. Welcome and Introductions
Julie A. Fream, President and CEO, OESA
- 8:15 a.m. Contracting the Right Way
Butzel Long Automotive Industry Team Attorneys to be Announced
- Best Practices in Contract Formation
 - Protecting against supply chain risks
 - Buyer Vulnerabilities
 - Quantity term/requirements contracts
 - Managing contract duration and renewal
- 10:30 a.m. Meeting Adjournment
Julie A. Fream, President and CEO, OESA

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