



ORIGINAL EQUIPMENT SUPPLIERS ASSOCIATION **AGENDA**

Young Leadership Council 4

June 2, 2016

12 p.m. – 12:45 p.m. Registration, Lunch and Networking ♦ 12:45 p.m. – 4:45 p.m. Program
**OESA Southfield Office ♦ 25925 Telegraph Rd., Suite 350
Southfield, Mich. 48033**

- 12 p.m. **Registration, Lunch and Networking**
- 12:45 p.m. **Opening**
- Welcome and Introduction
 - Antitrust Guidelines
 - OESA Upcoming Events
- 1:00 p.m. **Improving Communications with Co-workers and Customers**
Gerry Weinberg, CEO, and **Alana Nicol**, President, Gerry Weinberg & Associates/Sandler Training
Every wondered why you sometimes connect so easily with some co-workers/customer's and clash with some others? Learn the importance of understanding different communication styles and how to adapt your style to others to be more successful. In this session we will cover:
- Understanding different communication styles
 - How to identify different styles in your customers and co-workers
 - Learn how to adapt your style to maximize your effectiveness
 - How to create a winning first impression
- 2:15 p.m. **Networking Break**
- 2:30 p.m. **Leadership from My Perspective**
Françoise Colpron, Group President, North America, Valeo North America, Inc.
Francoise will share ideas on what leadership means in today's professional environment.
- 3:30 p.m. **Council Roundtable**
- 4:45 p.m. **Council Feedback, Next Meeting and Adjournment**
2016 Council Meeting Dates:
- September 1st
 - December 1st
- Please mark these dates on your calendar and plan to attend.**